

OUR RESULTS

University hospital system cuts costs by \$6M

Provider PPI solution:

- ✓ Develop and support ways for physicians and administrators to make product and budget decisions together.
- ✓ Connect with CEOs and CFOs at system hospitals to gain leadership support for plan.
- ✓ Test purchase plan with two PPI categories to measure savings.
- ✓ Expand categories to five, comprising 20% of total hospital spend.

**Results don't guarantee future performance. Individual results may vary.*



Case results:

\$6.3M in bulk-buy savings in a **\$33.8M** spend across five categories in first 12 months of program