

Product & Manufacturer Portfolio

Our product lines and manufacturing partners help position you for savings and improved patient outcomes.

Cardiovascular

Products	Type	Vendors	Commit
Cardiac rhythm management products — All implantables: pacing systems, cardiac defibrillators	Dual	Abbott Medtronic	90% In any combo
Diagnostic & interventional cardio products — Drug-eluting stents, bare metal stents, balloons — Accessories: introducers, sheaths, guidewires, etc.	Multiple	Abbott Medtronic Boston Scientific	90% In any combo N/A
Endovascular abdominal aortic aneurysm (AAA) — Stent grafts and accessories	Dual	Endologic Medtronic	90% In any combo
Endovascular thoracic aortic aneurysm (TAA) — Stent grafts and accessories	Dual	Cook Medtronic	90% In any combo
Heart valve (annuloplasty)	Sole	Edwards	80%
Heart valve (aortic)	Sole Pick One	Edwards Abbott	80% 70%
Heart valve (mechanical)	Sole	Abbott	70%
Heart valve (mitral)	Sole Pick One	Edwards Abbott	80% 70%
Peripheral vascular — Access/closure & atherectomy devices, embolic protection, stents	Dual	Boston Scientific Medtronic	90% In any combo
Peripheral vascular drug-coated balloons — For peripheral interventions	Dual	Boston Scientific Medtronic	90% In any combo

Orthopaedic

Products	Type	Vendors	Commit
Ankle (total & implant)	Multiple	Exactech Wright Medical Zimmer Biomet	90%
Bone cement (for general prosthetic fixation)	Multiple	DePuy Synthes Stryker Zimmer Biomet	90% In any combo

Orthopaedic, continued

Products	Type	Vendors	Commit
Bone cement accessories (mixers, bone prep kits)	Dual	Heraeus Stryker Zimmer Biomet	90% In any combo
Hand & wrist — Health system aggregation available — Base/access tier available with DePuy Synthes & Stryker plates, screws, staples, arthroplasty, disposables, distal radius/ulna osteotomy	Multiple	Arthrex Medartis Zimmer Biomet	90%
Hip & knees joints — Primary hip and knee — Revision hip and knee and accessories	Multiple	DePuy Synthes Stryker Zimmer Biomet	90% In any combo
Trauma & external fixation — Health system aggregation available — Base/access tier – limited vendor commitment (3 vendors) 90% — High market share tiers with DePuy Synthes & Stryker plates, screws, compression hip screws, external fixators, disposables, biomaterials	Multiple	Smith & Nephew Stryker Zimmer Biomet	90%
Podiatric & foot products — Includes orthopaedic implants for hammertoe, wedges, plates, screws, rods, staples, subtalar implants, external fixation of the foot, total toe arthroplasty & disposables (drill bits, pins, k-wires, more) — Includes all implants distal to the tibiotalar joint	Multiple	Arthrex Stryker	90% In any combo
Shoulders & elbows (implants of shoulders, elbows)	Multiple	Arthrex DePuy Synthes DJO Global Exactech Lima USA Stryker Zimmer Biomet	90% In any combo

Neurological

Products	Type	Vendors	Commit
Cranial fixation — Neuro, low-profile neuro, PSI, cranios, matrix neuro screws	Single	DePuy Synthes CF	90%
Neuromodulation (spinal cord stimulation) products — Generators, leads, programmers, chargers, accessories	Multiple	Abbott Boston Scientific Medtronic	90% In any combo
Spinal implants & spine biologic products — Anterior & posterior fixation, biologics, static & dynamic vertebral body replacement	Multiple	Stryker Medtronic	90% In any combo
Vertebral augmentation/vertebroplasty products — OsteoCool, introducers, curettes, cement, plungers, bone access tools, bone biopsy kits	Dual	Medtronic Stryker	90% In any combo

General Surgical

Products	Type	Vendors	Commit
Breast reconstruction (Implants, expanders, sizers)	Dual	Mentor Sientra	90% In any combo
Endomechanical products	Sole	Covidien	85%
GI advanced & general endoscopy supplies — Hemospray, stents, peg kits, guidewires, retrieval baskets, stone, dilation balloons	Sole	Cook	90%
GI infection prevention supplies — Compliance/bedside kits, disposable buttons, bite blocks, cleaning chemicals, gator caps	Sole	Medivators	90%
Oral & maxillofacial products — All implantables, including plates, screws, disposable drill bits, pins, TMJ	Dual	KLS Martin Zimmer Biomet	90% In any combo
Specialty urology equipment — Access sheaths, balloons, baskets, catheters, dilators, electrodes, stents	Sole	Boston Scientific	90%
Surgical mesh: human	Sole	Musculoskeletal Transplant Foundation (MTF)	90%
Surgical mesh: mechanical & synthetic	Sole	Medtronic	90%
Surgical mesh: non-human	Sole	TELA Bio Inc.	NA
Trocar products	Sole	Covidien	80%



Let's get you started on your savings.